



TLS Cairns Central, QLD

The TLS Association brings together the community of licensees engaged in running Telstra Licensed Shops and Telstra Business Centres across Australia

The Benefits of Belonging

Membership has many benefits. It provides you with industry information, professional interaction and essential resources that assist you in the successful operation of your business.

As a member you have access to valuable services and a range of buying deals on a range of core products such as accessories and CPE and suppliers to your business in areas such as advertising, stationery, travel and more including:

- Business Insurance
- Merchant service fees
- Printing
- PCs, laptops and printers
- IT support services

The TLS Association will work closely with you to ensure you get the greatest benefit possible from purchasing rebates and discounts and access to performance-improvement programs such as benchmarking and best practice sessions. Learn your peers in this rapidly-changing business environment.

Our Member Community

The TLS Association has been operating since 2007 and over 90% of licensees are members. The association was formed by a group of Victorian licensees to increase their purchasing power and provide a forum for sharing their experiences in the TLS program. By 2008 membership had expanded to every state and territory in Australia and has continued to grow year-on-year.

Purchasing Benefits

In 2010 the TLS Association was granted an ACCC Collective Bargaining Authorisation, enabling us to work with suppliers to find the best deals on your behalf. We work closely with you to identify the areas in which we can save you money – we know how important GP is in the effective operation of your business. To demonstrate this value we provide you with regular Member Benefits Statements, showing you exactly what purchasing benefit you're getting for your investment.

Learn & Share

We run both state-based and national member meetings throughout the year to enable members to catch up, discuss their businesses and identify areas for improvement. These member meetings include the annual TLSA National Best Practice Conference, Benchmarking Performance Group meetings and regular state meetings.

Communication

Regular communication from TLSA to members with details of products, programs, meetings and activities published on the TLSA website ensure you are up to date with what's happening in the licensee community, what issues are being discussed and our web forums enable you to interact with the entire member community quickly.

Take an Active Part

Membership of the TLS Association provides you with an opportunity to develop your business with the benefit of the experience of over 140 licensees across Australia. By contributing, sharing and taking part you add to the strength of Australia's premier Telco retail channel and the licensee community.

The Right Help

We understand that as a licensee you are a company director and work to ensure you are up to date with issues and changes that could affect you in areas such as HR, IR and OH&S.

Membership Fees

Annual membership fees are based on the number of TLS & TBCs you own:

- \$2,000+GST for your first site
- \$2,000+GST for your second site
- \$1,000+GST for your third and subsequent sites

Fees are payable annually, with a 5% discount for on-time payment.

Contact

If you would like more information please call us – we look forward to hearing from you!

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YOUR LICENSEE COMMUNITY

Working Together to Improve Your Results